

## Agency Overview

In 1974, the Idaho Legislature passed the Correctional Industries Act creating Idaho Correctional Industries (ICI) as a financially self-sustaining organization. This act empowered the Idaho Board of Correction as the governing body over ICI. Currently, the Idaho Department of Correction supervises ICI with major program approval by the Board of Correction.

ICI management team is comprised of business and manufacturing professionals experienced in product design, vocational training, manufacturing and marketing and sales. This expertise is the foundation of developing inmate-training programs that produces products that can be sold in the markets specified in the state legislation. The core management team consists of the General Manager, Marketing & Sales Manager, Production Manager, Controller, and Materials Manager.

ICI goal is to provide incarcerated inmates with job training and work experience by employing them in a realistic work environment that teaches work ethics and skills that will increase their chance for successful transition as a productive member of society. The management group and a staff of twenty-seven highly skilled professionals work as a team to accomplish this goal. During fiscal year 2005, this team of employees supervised and trained an inmate workforce averaging 445 workers per month. The monthly workforce is a combination of the traditional industry training programs averaging 258 inmates and the Prison Industry Enhancement Programs (PIE) averaging 187 inmates.

The state legislation mandates ICI to be financially self-funded with no annual appropriation from the General Fund. The legislation requires ICI to generate operating funds through the sales of manufactured goods or services. This mandate saves tax dollars and enables the State to provide cost effective occupational training to the inmates of the Department of Correction.

The state legislation specifies the markets that are eligible to purchase ICI products. The markets include state and local government organizations, non-profit organizations, private sector wholesalers and retailers within the State of Idaho. ICI marketing efforts are focused primarily on the government sector. Examples of government sector customers/supporters of ICI programs include the Department of Transportation, Department of Education, Department of Correction, Boise State University, and College of Southern Idaho. The product requirements of these types of customers determine inmate training programs and manufacturing processes.

Success of this agency is predicated on the continued support of our customers. To a large extent, our customer spending plans are influenced by state and regional economic conditions. A vibrant economy is necessary for ICI to successfully achieve their stated goals and objectives of financial self-sufficiency, development and implementation of inmate vocational training programs and inmate work place skills training. Downturns in the economy negatively impact local and state government ability to fund services. During these periods agencies reprioritize budget spending plans to pay for baseline services. As this happens there are fewer dollars available to purchase products from ICI.

## Core Functions/Idaho Code

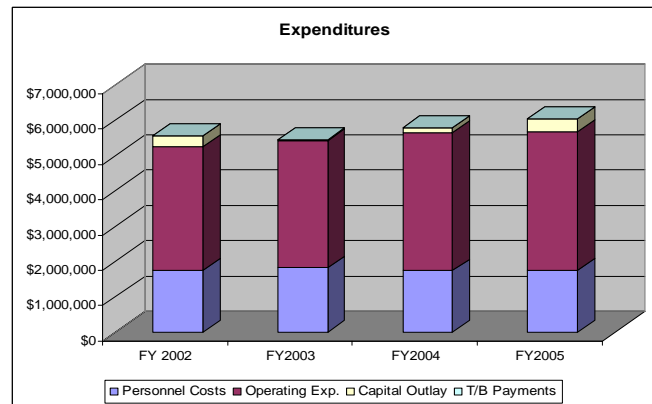
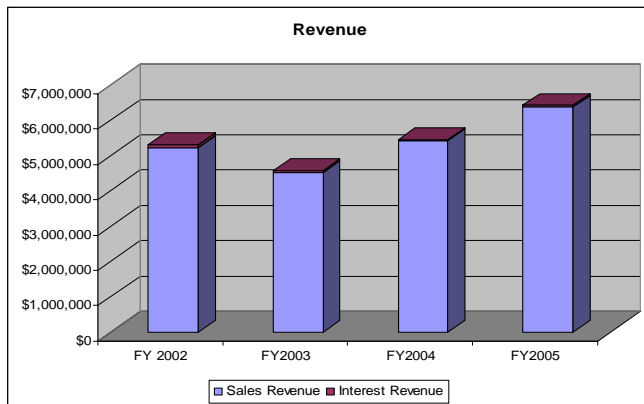
The authority of ICI is found in Idaho Code, Chapter 4, Title 20. ICI is organized to reduce inmate idleness, provide work opportunities for incarcerated persons and to develop positive work attitudes and worker job skills. ICI three-fold mission statement elaborates on the core functions.

1. To decrease idleness by employing inmates through safe, productive, and rehabilitative training and employment enterprises, which teach valuable job seeking and job keeping skills;
2. To reduce the tax burden of corrections by promoting positive inmate behavior while incarcerated, reduce the recidivism rate, operate a non-tax funded self-sufficient program and offer outstanding value to customers;
3. To produce and market modern, cost-effective, quality products and services at competitive prices to meet the needs of the authorized markets.

ICI's success in meeting the goals and objectives of the core functions can be measured by sales revenue, net income and inmate employment levels. The following table and graphs highlight ICI performance over the last four years.

### Revenue and Expenditures

Revenue	FY 2002	FY 2003	FY 2004	FY 2005
Sales Revenue	\$5,234,199	\$4,507,739	\$5,429,806	\$6,368,603
Interest Revenue	\$74,062	\$63,780	\$30,887	\$56,643
<b>Total</b>	<b>\$5,308,261</b>	<b>\$4,571,519</b>	<b>\$5,460,693</b>	<b>\$6,425,246</b>
Expenditure	FY 2002	FY 2003	FY 2004	FY 2005
Personnel Costs	\$1,737,529	\$1,818,401	\$1,735,281	\$1,750,381
Operating Expenditures	\$3,525,181	\$3,593,638	\$3,916,184	\$3,917,767
Capital Outlay	\$298,206	\$31,527	\$132,300	\$367,924
Trustee/Benefit Payments	\$0	\$0	\$0	\$0
<b>Total</b>	<b>\$6,212,900</b>	<b>\$6,822,600</b>	<b>\$5,979,600</b>	<b>\$6,036,072</b>



### Profile of Cases Managed and/or Key Services Provided

Cases Managed and/or Key Services Provided	FY 2002	FY 2003	FY 2004	FY 2005
<b>Average Monthly Inmate Employment Force</b>				
Traditional Industries Programs	311	281	258	258
Prison Industry Enhancement Program	62	179	195	187
<b>Total Inmate Employment</b>	<b>373</b>	<b>460</b>	<b>453</b>	<b>445</b>

**Performance Highlights**

ICI participated in many large government projects throughout the state during Fiscal Year 2005. Several of the projects provide opportunities to develop new products and enhance inmate skills. Examples of these projects include the following:

1. Department of Education: Produced 2,600 Math Assessment Kits (K-2) for distribution to elementary schools statewide.
2. Boise State University (West Campus): Manufacture and install Display Fixtures for new Bookstore, Classroom Tables and Library Tables.
3. Jerome High School: Manufacture and install Library Fixtures and Furniture for new Library.
4. College of Southern Idaho: Manufacture and install furniture in fifty remodeled dorm rooms.

**For More Information Contact**

Bill Oldham  
Idaho Correctional Industries  
1299 N Orchard, Suite 110  
Boise, Idaho 83706  
Phone: 208-658-2193  
E-mail: [woldham@corr.state.id.us](mailto:woldham@corr.state.id.us)